Issue : 3 October-December 2016 www.stpi.in



Newsletter

Software Technology Parks of India





Excelize: Delivering Perfection in BIM Solutions



Pratap H. Dhopte (CMD)



Excelize, a global architectural firm, specializes in providing Building Information Modeling (BIM) Solutions and Design Management Services (DMS) to general contractors, design build contractors, real estate developers, architects and engineering firms. Excelize is presently

doing business at two locations - Aurangabad and Nashik in India, while it has onsite placements in various locations spreading over four countries. Excelize is serving the AEC industry almost in every part of India, US and Middle East. The company revenue stood at USD 5 millions in 2015.

Excelize had a very humble beginning. It started as an architectural

outsourcing firm in 2004 with a single client and 3 employees. But within 10 years of operations, Excelize has grown to a 75 plus team working with 50 plus clients and had executed 300 plus projects in

residential, commercial, institutional and hospitality domain. Excelize developed a reputation for being an excellent BIM services provider with a team of well trained and experienced professionals that always delivered perfectly. The Company established a unique outsourcing methodology



built on an onsite & offsite team supported by the latest technologies to deliver the highest value to clients. Excelize was invited by the Association of Architects to participate on its task force for setting global standards for outsourcing of architectural services.

Excelize plans to have its operations at least in three more cities in India and two marketing offices in the US and one in Europe. It also aims to raise its manpower strength to around 200, providing good job opportunity to technically qualified

youth of the country.

"We must say during our business journey, STPI Aurangabad incubation centre has provided an excellent plug-and-play infrastructure which helped Excelize to expedite the establishment of its initial operations in 2004. The administrative support provided by the STPI was second to none. It helped Excelize a lot to operate efficiently. Furthermore, in

collaboration with the STPI, Excelize was able to create employment opportunities in Aurangabad and its surrounding regions", said Pratap Dhopte, Chairman and Managing Director of Excelize.